

# 3CX VS VONAGE

Everything You Need to Know

## 1 What's the Offer?



Vonage offers fully-integrated unified communications, contact center, and programmable communications solutions via Nexmo, their own Vonage API Platform. Organizations need to purchase multiple products to build their complete solution.

## 2 Vonage Locks You In, 3CX Sets You Free

Freedom to choose or chained to the vendor; you decide.

	Vonage	3CX
IP Phones	Limited	Choose supported devices or BYOD
SIP Trunks & Calling	Locked	Choose a supported provider or configure independently
Deployment	Cloud Only	Choose self hosting, on premise or let 3CX host for you
CRM	Limited	Choose from 20 integrated CRMs or build your own template

## 3 Save 43% on Your Communications Bill

We compared Vonage's Premium Package to 3CX's PRO edition for 99 users. It's a no brainer:

	Vonage	3CX
Hosted License	\$2,474	\$122.76
Calling	Included	\$1,200
<b>Total</b>	<b>\$2,474</b>	<b>\$1,392</b>

\*excludes IP Phones, third party costs (hosting and SIP) vary by provider.

### Need to know info:

- Vonage deployments require proprietary IP phones and depending on the plan chosen, there are restrictions on which models can be used. If you change plans, it won't always be possible to keep your devices.
- Vonage support is a monthly add on. Expect to pay \$9.99 per user per month. 3CX Support is available for \$75 per case. Only pay for what you need.
- Vonage sells directly and via the channel. 3CX Sells exclusively via the channel.



**Choose 3CX and keep budget holders happy.**

Save \$13,000 per year before add-ons!

### Vonage Costs Keeping Stacking Up

Adding new features to your Vonage solution adds to your monthly bill and makes invoices confusing. 3CX includes all the features you need in one, simple solution. No Add Ons. Ever.

Vonage	3CX
Receptionist Console	<b>1</b> Professional 3CX License = Your entire solution!
Call Recording On demand	
Conference Bridge	
Call Monitoring	
Paging Groups	
Call Groups	
Queues	
Contact Center	

**The bottom line?** Vonage locks you in and costs thousands.

**Choose 3CX for Choice, Control & Cost**

More questions? [Contact your 3CX Channel Manager](#)