

GoTo VS 3CX

What you need to know to win!

1 What's the Offer?



GoTo offers a 'suite' of communications tools that are intended to maximize productivity and lower cost (although we beg to differ!). There are 4 core products which are offered individually or as part of a package:

GoTo Connect	Unified Communications
GoTo Meeting	Audio/ Video Conferencing
GoTo Webinar	Live & On-demand Webinar Add On
GoTo Training	Training Add On

2 GoTo is Complicated and Expensive

Products are priced by user and by tier, which gets complicated when you need to start combining products to make a bundle. Here's how Go To's pricing compares to 3CX:

	GoTo	3CX
Calling & CX	\$20 per user	
Video Conferencing	\$12 per organizer	\$14
Webinar Add On	\$20 per organizer	
Monthly Cost for 50 Users:	\$2600	\$700

With GoTo, only 'organizers' can schedule, invite, and view meetings.

- GoTo requires a webinar add-on to view attendee reports, analytics and have cloud storage.
- 3CX Includes Video Conferencing AND Advanced Webinar Features. For comparable functionality, GoTo users require three licenses, at more than 3 times the price!

By choosing 3CX, your customers can cut their phone bill by 73%!

3 What's more, you need to pay even more for core conferencing features:

	GoTo	3CX
Co-Presenters	Add On	Included
Unlimited Recording	Add On	
Drawing & Whiteboard Tools	Add On	Included
Shared Keyboard/ Mouse	Add On	Included
Screen Share	Add On	Included
Polling		Included

Paid conferencing is a thing of the past! Conference for free with 3CX

4 What about CX? Will I have the features I need with GoTo?

GoTo's contact center solution is provided by InContact. 3CX's contact center features are a native and an integral part of the system.

	GoTo	3CX
Live Chat	Add On	Included for Free!
Facebook Integration	Add On	Included for Free!
SMS Capabilities	Add On	Included for Free!

The bottom line? Why pay extra for features that should be free?
Choose 3CX.